

## Business Development Executive

### ➤ Job Description:

- Generate sales with new clients.
- Identify key sponsors, influences and decision makers at target companies and ensure that you understand their requirement and objectives, and that they understand the benefits of buying and engaging our services.
- Create a sales plan on how to reach sales targets and ensure implementation of the plan.
- Research a strong prospect list.
- Take ownership of your personal sales targets.
- Weekly activity & sales report.

### ➤ Job Requirements:

- An outstanding personal sales track record.
- Excellent negotiation and communication skills.
- Experience in strategic market information sales.
- Self-motivated and organized.
- Good command of English & Khmer.
- 2 to 3 years of customer-facing business experience including sales, marketing, business development responsibilities in financial sector.
- Salary Rank: \$400-\$500
- Working Days: Mon-Fri (8am-5pm) and Sat (8am-12pm)
- Location: Near Vimean Erkareach.

If you are interesting with this position, please help to send me your CV to:

- Email: hrecruitment88@gmail.com
- Telegram: 069 222 004 (<https://t.me/firstsolutionscambodia>)
- Contact Number: 076 777 6828